



VINOD GUPTA SCHOOL OF MANAGEMENT
IIT KHARAGPUR

MBA-Ex Admission Brochure 2026-2028 (FOR WORKING PROFESSIONAL)



About VGSoM

The first management school within the IIT ecosystem, Vinod Gupta School of Management (VGSoM), was established in 1993 with the help of Mr. Vinod Gupta (B. Tech. 1967), a distinguished alumnus and lifetime fellow of the institute. Mr. Gupta was the former chairman and CEO of InfoGROUP, formerly known as InfoUSA, and his generous endowment of USD 2 million was complemented by support from the Government of India.

Since its inception, VGSoM has grown holistically, earning multiple accolades and setting benchmarks in management education, research, and industry engagement. The school is a member of the Association to Advance Collegiate Schools of Business (AACSB), reflecting its commitment to global standards of excellence. Over the years, VGSoM has continuously worked to strengthen industry linkages, high-quality research, and management education. According to the Ministry of Human Resource Development's National Institutional Ranking Framework (NIRF), VGSoM has consistently been ranked among the top 20 business schools in India.

General Management and Doctor of Philosophy (Ph.D.) are two of the degree programs that VGSoM offers. For working professionals, the flagship program of the Master of Business Administration School also offers a two-year, weekend Master of Business Administration (Executives) program. The institution offers a range of management development programs (MDPs) and training courses for corporate and public sector organizations. In addition, VGSoM jointly offers the Dual Degree Program in Financial Engineering with the Department of Humanities & Social Science, Department of Mathematics. The prestigious Post Graduate Diploma in Business Analytics (PGDBA) - jointly offered by IIM Calcutta, IIT Kharagpur and ISI Kolkata is a two-year full time residential diploma programme. The school is committed to encouraging top-notch research in a range of management-related fields. Every year, the VGSoM holds a doctoral colloquium on management to give doctoral students a forum to discuss and advance their research ideas.





Vision

To be globally recognized in management education and research and producing socially responsible business leaders.



Mission

To develop technology driven, innovative business leaders, promote entrepreneurship, agility and sustainability, and adapt diversity and inclusivity for societal benefit.



Core Values



Trust and ethical conduct



Innovativeness



Sustainability



Director's Message



Prof. Suman Chakraborty

Director
Indian Institute of Technology Kharagpur

Dear Students,

Founded in 1993 with the goal of developing exceptional future leaders, the Vinod Gupta School of Management (VGSoM) holds the distinction of being the first management school within the IIT system. For over 30 years, VGSoM has been a pioneer in nurturing future leaders by integrating management principles with technological advancements. This approach cultivates managers who understand both critical technological issues and their business implications, with a mission to produce socially responsible leaders, entrepreneurs, and managers who drive innovation in the global economy.

Established through the vision of distinguished IIT Kharagpur alumnus, Lifetime Fellow, and philanthropist Dr. Vinod Gupta, VGSoM transforms promising students into outstanding, industry-ready management professionals. The school emphasizes a multidisciplinary approach characterized by globalization, dynamism, innovation, and participant-centered learning.

Recognizing the crucial role of technical expertise in business, VGSoM's MBA-Ex

curriculum is designed to reflect the latest industry trends, particularly in multidisciplinary knowledge, and fosters strong collaborations between technology, industry, and academia. VGSoM also provides need-based scholarships to ensure deserving students have access to high-quality management education.

VGSoM offers a range of programs, including a full-time MBA-Ex, an Executive MBA-Ex for working professionals, and a Post Graduate Diploma in Business Analytics. The flagship MBA-Ex program prepares students to become professional administrators and entrepreneurs equipped with creative perspectives, cutting-edge knowledge, strong business ethics, and the ability to translate ideas into action, enabling them to contribute significantly to their organizations or succeed as entrepreneurs. VGSoM aims to provide students with an enriching learning experience that empowers them to become future-ready global leaders.

Welcome to IIT Kharagpur, Welcome to VGSoM!

With Best Wishes.

Dean's Message



Prof. Rudra Prakash Pradhan

Dean
Vinod Gupta School of Management,
IIT Kharagpur

Dear Students,

Vinod Gupta School of Management (VGSoM), IIT Kharagpur, stands as a beacon of excellence in management education in India. Since its inception, the school has remained steadfast in its mission to nurture responsible, innovative, and globally competent leaders who can thrive in an ever-evolving business landscape. Rooted in the rich academic legacy of IIT Kharagpur, VGSoM continues to blend analytical rigour with real-world relevance.

The strength of VGSoM lies in its vibrant academic ecosystem, driven by a highly accomplished faculty, motivated students, and a culture that encourages inquiry, collaboration, and ethical leadership. Our interdisciplinary approach, cutting-edge curriculum, and strong emphasis on research and innovation ensure that students are well prepared to address complex managerial challenges.

Student-run clubs and committees play a pivotal role in shaping holistic development, fostering leadership, teamwork, and strategic thinking beyond the classroom. These initiatives,

coupled with strong industry engagement, live projects, guest lectures, and global exposure, help bridge the gap between theory and practice.

Supported by a strong and illustrious alumni network and deep industry linkages, VGSoM continues to strengthen its standing among India's premier management institutions. Our consistent placement performance and growing research impact reflect the school's commitment to continuous improvement and excellence.

I warmly welcome you to VGSoM, a place of learning, growth, and transformation. I encourage you to make the most of the opportunities here, challenge yourself, and contribute meaningfully to the vibrant VGSoM community.

With Best Wishes.

About **MBA-Ex**

VGSoM

The Vinod Gupta School of Management (VGoSM) at IIT Kharagpur is a premier business school established in 1993, marking it as the first management institution within the IIT system. Founded through a generous endowment by alumnus Vinod Gupta, the school envisions producing management leaders by offering unique programmes blending both management and technology. VGSoM offers a range of programmes, including the MBA, MBA - Executive, Dual Degree in Financial Engineering, PGDBA, PhD and Management Development Programs.



The Programme

The two-year MBA-Executive (MBA-Ex) programme at VGSoM, delivered through regular weekend classes, is designed to empower working executives by enhancing their skills and knowledge without disrupting their careers. The curriculum blends essential core subjects with a wide range of electives across key management domains. A dynamic teaching approach – including lectures, case analyses, and individual and group projects – ensures a rich, application-oriented learning experience.

Who should apply?

- Working professionals aiming to advance careers.
- Executives seeking leadership and strategic skills.
- Managers wanting broader management knowledge.
- Ambitious individuals preparing for senior roles.

Why MBA - Ex @ VGSoM?

- Working professionals aiming to advance careers.
- Executives seeking leadership and strategic skills.
- Managers wanting broader management knowledge.
- Ambitious individuals preparing for senior roles.

Eligibility Criteria

Executives applying for this programme must have at least three years of experience (as on 20th July 2026) and a 1st class bachelor's degree in Engineering / Technology or a 1st class Master's degree in Science, Economics or Commerce (with Mathematics or Statistics at the Bachelor's degree level), with the following criteria:

- GE/NC-OBC/EWS: Minimum of 60% marks (or CGPA of 6.5 on a 10 point scale) in the qualifying degree.
- SC/ST/PwD: Minimum of 55% marks (or CGPA of 6.0 on a 10 point scale) in the qualifying degree.
- For both the above cases, if the CGPA is on a different scale than 10.0 the eligibility of the candidates will be calculated corresponding to the equivalence stated below*.
- Admission of reserved category candidates will be as per Government of India rules
- The CGPA will not be converted into percentage marks if the degree-awarding Institute provides marks in CGPA system. Their admission will be based on the CGPA awarded in the transcript.

Activity	Scheduled Dates
Notification for admission on Institute website and advertisement in print media and Digital Marketing	1 st of March 2026 – 1 st of May 2026
Notification for admission on Institute website and advertisement in print media and Digital Marketing	1 st of March 2026 – 1 st of May 2026
Last date for receiving application	17 th of June 2026 (Wednesday)
Sending call letters for On-Line (proctored) Written test and on-line personal interview	20 th of June 2026 (Saturday)
Online (proctored) written test and online personal interview	28 th of June 2026 (Sunday)
Declaration of results and dispatch of offer letters (first list)	1 st of July 2026 (Wednesday)
Last date of receipt acceptance with Rs. 50,000/- as fee from first list	7 th of July 2026 (Tuesday)
Sending offer letters to waitlisted candidates (second list)	8 th of July 2026 (Wednesday)
Last date of acceptance of admissions with Rs. 50,000/- as fee from waitlisted candidates	13 th of July 2026 (Monday)
Physical Verification of Documents - Registration, Orientation, and Commencement of Classes.	18 th July 2026 (Saturday)

***subject to availability of minimum number of candidates in the selected cities*



Course Fees - **Eight Lakhs**

Selection of Candidates

Selection is through a on-line written examination and on-line interview . Reservation of seats for SC/ST/OBC/EWS candidates will be as per the GOI rules applicable to IIT Kharagpur.



Application Fees

Application fees of Rs.1,000 (Non-refundable), to be paid online as a part of the application process.

For details of application process please visit: <https://som.iitkgp.ac.in/>

Note: For the qualifying/bachelor's degree of the applicant, the percentage of marks awarded by University/Institution/College, as applicable, will be treated as final. Candidates having CGPA are not allowed to make conversion to percentages. Even use of university/institution conversion formula is not permitted as IIT Kharagpur has its own formula for the same.

Cumulative grade point average (CGPA) performance will be converted into marks percentage as shown below.
$$\text{Marks Percentage} = 60 + (40/3.5) \times [(\text{CGPA obtained} / \text{Total CGPA}) \times 10 - 6.5]$$
 If the University/Institution/College does not award the percentage of marks or cumulative grade point average (CGPA), the percentage of marks will be calculated based on the marks obtained in all the subjects listed in the marksheets submitted by the applicant.



Programme Overview

Mode of Study

Blended mode with synchronous online sessions



Course Delivery

12 hours per weekend classes with regular quizzes, case study analysis and presentations along with group tasks



Break up of Credits

- Core: 46 credits
- Electives: 16 credits
- Projects: 20 credits



On-Campus Session

1 week in alternate terms (twice in a year)



Duration

Two Years / Eight Terms



Programme Commencement Month

July 2026



Total Teaching Hours

900+



Pay In

Easy Installments



Status

IIT KGP Alumni



Timetable

Saturday - 2.00 pm to 5 pm and 5.30 pm to 8.30 pm (4 Sessions)

Sunday - 9.45 am to 1 pm and 2.30 pm to 5.45 pm (4 Sessions)



Contact Us

MBA-Ex Programme Chairperson
Vinod Gupta School of Management
IIT Kharagpur, West Bengal, 721302
Tel: +91 3222 282297/95
Email: executivemba@vgsom.iitkgp.ac.in
Website: <https://som.iitkgp.ac.in/>

Apply Online



MBA-Ex Curriculum

SUBJECT NAME	Subject Code
CORE SUBJECTS	
TERM: I	
Business Accounting	BM81001
Statistical Methods for Management	BM80001
Organisational Behaviour	BM81002
Microeconomics for Managers	BM81003
TERM: II	
Marketing Management	BM81004
Production and Operations Management	BM80008
Managing People and Performance	BM81005
Information Technology for Business Intelligence	BM81006
TERM: III	
Marketing Mix Decisions	BM81007
Macroeconomics for Managers	BM81008
Competition and Strategy	BM81009
Managerial Communication and Negotiation	BM81010
TERM: IV	
Business Research Methods	BM80010
Optimization Techniques for Managers	BM81011
Corporate Finance	BM80009
Digital Business and AI	BM81012
TERM: V	
Managing New Ventures	BM81013
Business Law for Managers	BM80014
Elective - I*	
Elective - II*	
Project in Entrepreneurship and Innovation	BM87101

SUBJECT NAME	Subject Code
CORE SUBJECTS	
TERM: VI	
Business Analytics	BM81014
Sustainable Business Practices	BM81015
Elective - III	
Elective - IV	
Management Project - I	BM87004
TERM: VII	
Business Ethics and Corporate Governance	BM81016
Business Simulation Games	BM89101
Elective - V	
Elective - VI	
Management Project - II	BM87005
TERM: VIII	
Global Business Management	BM81017
Elective - VII	
Elective - VIII	
Management Project - III	BM87006



Electives



General Management

- Entrepreneurship & New Ventures
- Management of Non-Profit Organizations
- Strategic Corporate Social Responsibility in Multinational Contexts
- Inter-cultural Communication Competence
- Women Leaders in Management
- Management Lessons from Movies



Business Analytics and Information Science

- Quantitative Techniques 2
- Software Project Management
- Information System Strategy
- Enterprise Resource Planning
- E-commerce Technology and Applications
- Advanced Business Analytics
- Time Series Econometrics



Finance

- Financial Markets and Institutions
- Mergers, Acquisitions, and Corporate Restructuring
- Commodity Derivatives and Risk Management
- Insurance/Actuarial Modeling
- Derivatives and Risk Management
- International Financial Management
- Corporate Taxation



Marketing

- Marketing Research
- Digital Marketing
- Sales & Distribution Management
- Integrated Marketing Communication
- Consumer Behavior
- Business to Business Marketing
- Marketing of Industrial and High-Tech Products
- International Marketing



Economics and Strategy

- International Management
- International Economics
- Game Theory for Managers
- Digital Technologies & Future of Public Policy
- Business Simulation



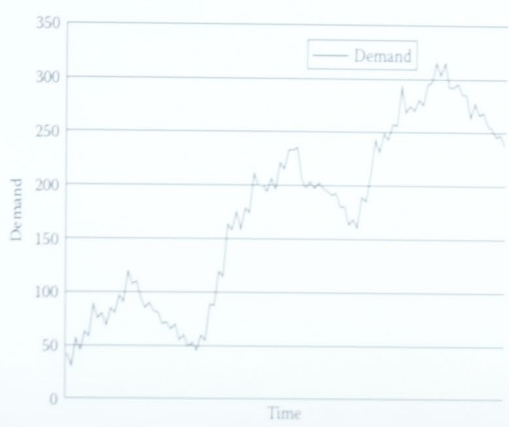
Organizational Behaviour

- Competency Management
- Human Resource Measurement and Decisions
- Industrial Relations and Labour Laws
- Compensation Management
- People Analytics

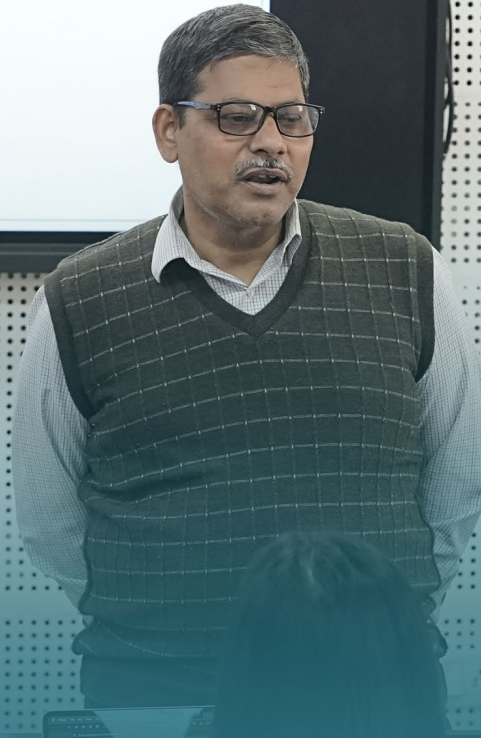


Operations

- Supply Chain Analytics
- Purchasing & Outsourcing
- TQM and Six-Sigma
- Logistics Management
- Project Management
- Risk Management



15



Faculty Profile

The faculty at Vinod Gupta School of Management, IIT Kharagpur bring with them a diverse range of experience and expertise from the academics and industry, both in India and abroad.

The courses they offer reflect an ingenious mix of theory and application to practical life. The teaching pedagogy ranges from lectures to discussions, to case analyses, to field experience. Faculty constantly endeavor to bridge the gap between what students want from them, what the industry might need them to teach the students, and what they decide can help their students the most. In addition to regular teaching, VGSoM faculty also routinely contribute to the industry through various consulting assignments and specially designed training programs for different organizations, both on campus and in-house. Faculty also routinely dedicate themselves to contributing to the knowledge base in their own areas of interest and expertise through their research.

Prof. Abhijeet Chandra

PhD (JMI, New Delhi)
Finance & Accounting



Prof. Abhijeet Chandra has more than 10-yr post Ph.D. experience. He offers graduate and postgraduate-level courses in Corporate Finance, Cost & Management Accounting, Investment Management and Behavioral Finance. Prof. Chandra's research work in the areas of Behavioral Corporate Finance, Asset Pricing, Risk Management, and Individual Decision Making under Risk and Uncertainty has appeared in reputed national and international journals. He has completed sponsored research projects commissioned by National Stock Exchange, ICSSR, and SRIC, IIT Kharagpur.

Prof. Ajay Kumar Mishra

Ph.D. (IBS, IFHE
Hyderabad) Finance &
Accounting



Prof. Ajay Kumar Mishra has over a decade of experience in teaching and research in the field of Finance. He completed his Ph.D. in Finance from IBS Hyderabad in 2014. From 2011 to 2012, he was a visiting research scholar at the Fogelman College of Business and Economics (FCBE), University of Memphis. Prior to his doctoral studies, he worked as a research fellow at the Space Application Centre (ISRO) in Ahmedabad, India. Prof. Mishra teaches a variety of courses at the postgraduate level, including, Corporate Finance, Financial Institutions & Markets, Security Analysis, Portfolio Management, and Market Microstructure. His research focuses on market microstructure, asset pricing, corporate finance, and portfolio rebalancing, with publications in these areas. Additionally, Prof. Mishra has successfully managed projects funded by the ICSSR under the IMPRESS scheme and by SRIC-IIT Kharagpur through the ISIRD program.

Prof. Anupam Ghosh

Ph.D. (ICFAI University)
Supply Chain Analytics
Production and
Operations Management



Prof. Anupam Ghosh has more than 17 years of teaching experience in the areas of Supply Chain Management and Marketing. He has offered courses at the post-graduate and doctoral level in Supply Chain Analytics, Supply Chain Management, Warehousing and Materials Management, and International Marketing. He was a Visiting Scholar at Bentley University, Waltham, MA, USA. He has worked on research projects on information visibility in supply chains, fare fixation for public transportation system etc.

Prof. Aradhna Malik

Ph.D. (University
of Denver, USA)
General Management
Organizational Behavior
& Human Resources



Dr. Aradhna Malik has served the Indian Institute of Technology as Faculty since 2008. She teaches Sustainable Entrepreneurship, Social Entrepreneurship, Corporate Social Responsibility, Organizational Communication, Business Ethics, Human Resource Management and Organizational Behavior to Undergraduate, Masters and Doctoral level students. She has served in a diversity of roles both in India and abroad. Dr. Malik is a certified Neuro Linguistic Programming (NLP) Trainer. Dr. Malik has also developed a number of courses for the National Programme on Technology Enhanced Learning (NPTEL) on some of the areas mentioned above. Dr Malik has also conducted numerous Management Development Programmes for Public and Private clients on several topics listed above.

Prof. Parama Barai

FPM (XLRI) Finance &
Accounting



Prof. Parama Barai has more than twelve years of teaching and research experience in finance-related domains, specifically in the areas of investment management, financial analytics, financial risk modeling, derivatives, and corporate finance. She also actively undertakes consultancies for corporates, mostly in commodity assets. Prior to joining VGSOM, she worked in the manufacturing sector for six years as a Design Engineer.

Prof. Arun Kumar Misra

Ph.D. (IIT Bombay)
Finance & Accounting



Dr. Misra was a professional banker having experience in the areas of risk management and investment banking. He did his PhD from IIT Mumbai.

Prof. Chandra Sekhar Mishra

Ph.D. (Utkal University)
Finance & Accounting



Dr. Chandra Sekhar Mishra has an M.Com and Ph.D. in Commerce from Utkal University. He pursued his doctoral work at the Institute of Public Enterprise, Hyderabad. Dr. Mishra is a faculty member at Vinod Gupta School of Management, IIT Kharagpur. Dr. Mishra has more than 25 years of teaching and research experience. Dr. Mishra's areas of interest in teaching and research are Financial Reporting & Analysis, Business Valuation, Earnings Management, Accounting Fraud Analytics, and Mergers & Acquisitions. Prior to VGSOM, IIT Kharagpur, Dr. Mishra worked at IMT Ghaziabad and ICFAI Business School, Hyderabad.

Prof. Barnali Nag

Ph.D. (IGIDR, Mumbai)
Economics and Strategy
General Management



Prof. Barnali Nag did her post-doctoral research from Wharton Business School, University of Pennsylvania. Prior to that, she was a Business Research Fellow at the Indian School of Business, Hyderabad. Prof. Nag has also worked in RIS, New Delhi, Ministry of External Affairs, GoI, an advanced Institute for actionable research. Before joining VGSOM, IIT Kharagpur, she was a faculty in Indian Institute of Management Kashipur. Her research interests pertain to Public Policy, Competition Policy and Competitiveness, Economics of Climate Change, Policy and planning in the infrastructure sector and Energy security issues of India.

Prof. Prabina Rajib

Ph.D. (IIT Kharagpur),
Fellow (Institute of
Engineers) Finance &
Accounting



Prof. Prabina Rajib has more than one decade of academic experience. Prof. Rajib has authored two books i.e., 1) Commodity Derivatives & Risk Management, 2) Stock Exchanges, Investments & Derivatives: Straight Answer to 250 Nagging Questions. Prof. Rajib's teaching & research interests include Financial Accounting, Corporate Finance, Financial Markets, Risk Management using Financial & Commodity Derivatives. Prof. Rajib is also a Fulbright Scholar.

Prof. Biplab Datta

Ph.D. (IIT Delhi) Service
Quality Management



Prof. Biplab Datta holds a Ph.D. in Service Quality Management from IIT Delhi. His research interests span Organizational Leadership, Marketing Management, Service Quality Management, and Customer Relationship Management. He is an ISO 9000 Lead Auditor certified by NBA, U.K., and has published papers in national and international journals. Prof. Datta is recognized for his expertise in leadership and customer-centric strategies, contributing significantly to the academic and professional fields.

Prof. Rudra Prakash Pradhan

Ph.D. (IIT Kharagpur),
Fellow (Institute of
Engineers)
Finance, Analytics, and
Quantitative Techniques



Prof. Rudra Pradhan is a SAP Fellow & ORSI Fellow and holds a PHD from IIT Kharagpur. His areas of interest include econometrics, data science, and policy modeling. He has been a visiting professor at the Asian Institute of Technology (Thailand), a visiting scholar at the University of Pretoria (South Africa), and a consultant to the Government of West Bengal and the Government of India.

Prof. Vinay Yadav

PhD (IIT Bombay),
Operations Research



Prof. Vinay Yadav worked as an Assistant Professor at IIM Jammu, Visakhapatnam and Marie Curie Postdoctoral fellow at Technical University of Denmark prior to joining IIT Kharagpur. He earned his masters and a doctoral degree from IIT Bombay, Mumbai; and a Bachelor's degree from Banaras Hindu University, Varanasi. His expertise includes optimization under uncertainty, interval analysis-based operations research techniques, and environmental management. His areas of Interest include Plastic pollution and environmental sustainability; Mathematical models for solid waste management; and Environmental management.

Prof. Sangeeta Sahney

Ph.D. (IIT Delhi)
Marketing,
Organizational Behavior
& Human Resources



Prof. Sangeeta Sahney, a PhD from IIT Delhi, served as a faculty member at U.P Technical University and IIT Roorkee, before joining IIT Kharagpur in 2005. Between the years 2021–2023, she was on lien to IIT Jodhpur, where she headed the Department of Humanities and Social Sciences for seven months, and was instrumental in evolving it to School of Liberal Arts. Thereafter, she served as the Head, School of Management and Entrepreneurship at IIT Jodhpur. With a specialization in Marketing, Prof. Sahney also teaches Organizational Behavior and Human Resources Management. Her research interests include studies in consumer behavior, organizational behavior and quality management in education. Prof. Sahney has been seconded by MHRD to teach at School of Management AIT, Bangkok twice, in 2009 and 2016. She has authored several papers in peer reviewed national and international journals. She has also authored a book on Consumer Behaviour published by Oxford University Press.

Prof. Shaili Singh

PhD (IIM Rohtak)
Strategic Management
Corporate Social
Responsibility &
Business Ethics



Prof. Shaili Singh offers graduate and postgraduate-level courses in Strategic Management, Business Ethics, Corporate Governance, and Sustainable Entrepreneurship. Prof. Shaili's research work in the areas of Corporate Social Responsibility, Organisational Learning, and International Business has appeared in reputed national and international journals. She has completed her PhD from Indian Institute of Management, Rohtak. Prior to joining VGSOM, IIT Kharagpur she has worked at DOM, BITS Pilani, Pilani for more than three years as an Assistant Professor.

Prof. Sanjib Chowdhury

B. Tech, M. Tech, PhD
(all IIT Kharagpur)
Production & Operations
Management, and
Economics and Strategy



Sanjib Chowdhury is a full-time Visiting Professor at the Vinod Gupta School of Management (VGSOM), IIT Kharagpur, specializing in Strategic Management and Operations Management. He brings with him an impressive 42 years of professional experience, including 8 years in academia and 34 years in the oil and gas industry. His industry experience spans two major oil companies in India and Kuwait, where he excelled in strategic and corporate planning, business performance improvement, operations and process optimization, project management, and HR.

Dr. Chowdhury's exemplary contributions have earned him numerous accolades, including the Ideal Employee Award from Kuwait Gulf Oil Company, the ONGC Chairman's Award, and the ONGC Director's Award, among others. Over the years, he has held several high-responsibility positions, showcasing his leadership and expertise. Leveraging his extensive experience, he authored the book "Optimization and Business Improvement Studies in Upstream Oil and Gas Industry", published by John Wiley & Sons, NJ, USA. He has developed 4 NPTEL MOOCs reaching thousands of participants nationwide. Dr. Chowdhury received B.Tech. (Hons.), M.Tech., and Ph.D. in Industrial Engineering and Management from IIT Kharagpur. He has also published several technical papers in esteemed journals, further contributing to his field.

Prof. Sujoy Bhattacharya

Ph.D. (IIITM, Gwalior)
Business Analytics &
Information System
Finance & Accounting



Prof. Sujoy Bhattacharya's area of interest is Business Analytics. Prof. Bhattacharya is proficient in R and Python software. Prof. Bhattacharya can handle complex business analytics problems with varied applications.

Prof. Srabanti Mukherjee

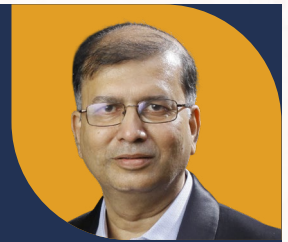
Ph.D. (IEST, Shibpur)
Marketing



Dr. Srabanti Mukherjee has special interest in Consumer Behaviour, Marketing Research, Brand Management, Management of Services, Managing customer's expectations and marketing to the bottom of the pyramid. Prior to VGSOM, Prof. Mukherjee has worked in premier management Institutes including IIM Indore and IEST Shibpur. Prof. Mukherjee has conducted and taught in several management development programmes across industries. Prof. Mukherjee has authored a book on Consumer Behaviour from Cengage Learning and published cases in Ivey Publishing. Prof. Mukherjee has authored papers in many peer-reviewed journals and presented papers in topmost conferences in Marketing domain.

Prof. Surojit Mookherjee

B.Tech and Ph.D. (both IIT
Kharagpur), Information
Systems and General
Management



Prof. Mookherjee has 18 years of Business and IT consulting experience with global clients, working for Price Waterhouse Coopers and IBM India Ltd. He has been involved in implementing SAP projects for large Indian clients and managing global IT programs for clients like Avaya, Nestle, Philip Morris, Medtronic, Lenovo etc. He has also worked for Sales and Solutioning of large global outsourcing deals. Prof. Mookherjee has 14 years of industrial and research experience in extractive metallurgy and Powder metallurgy and has been the Head of Operations for the production, maintenance and quality control of metal cutting and mining tools. He had led development of commercial scale manufacturing of cobalt powder as an import substitute project, while he was with Sandvik-Asia. He is currently teaching Business Communication, MIS, Information System Strategy, Project Management, Foundations of Digital Business as a full-time Visiting Faculty, and program managing AACSB accreditation project for VGSOM.

Prof. Tutan Ahmed

FPM (IIM Calcutta), B.E.
(Jadavpur University)
Public Policy &
Management



Prof. Tutan Ahmed pursued his doctoral degree in Public Policy and Management from IIM Calcutta. His interest in Public Policy led him to work with the World Bank, United Nations Development Programme and with the Ministry of Skill Development in various capacities. At present, he has collaborations with Indian Space Research Organization (ISRO) and with different universities in the United States with the support of different research grants/ fellowships. His research interest lies in Labor Market, Skill, Education, Gender, Poverty and Quantitative Techniques.

Prof. Susmita Mukhopadhyay

Ph.D. (Calcutta University, fellow ISI Kolkata) Organizational Behavior & Human Resources



Prof. Susmita Mukhopadhyay has interest in Organizational Behaviour, Leadership, Competition and Cooperation, Relationship Management, Retirement Management, Team Building, Competency Management, HR analytics, Professional Excellence, HRM, Business Ethics, CSR, Self-development and effective habits. Prof. Mukhopadhyay has conducted short-term courses, MDPs and in company programmes for several Institutes and companies across industries. Prof. Mukhopadhyay has published many papers in peer-reviewed International Journals. She has been PI of sponsored research and consultancy projects from GOI. She has guided several PhD thesis, examined several PhD thesis of other universities. She is the reviewer for International and National journals of repute.



For any further details please contact:

Admission Committee, VGSOM, IIT Kharagpur

Email : admissions@vgsom.iitkgp.ac.in

<https://som.iitkgp.ac.in/>